

FLORIDA STATE UNIVERSITY BUDGET OFFICE

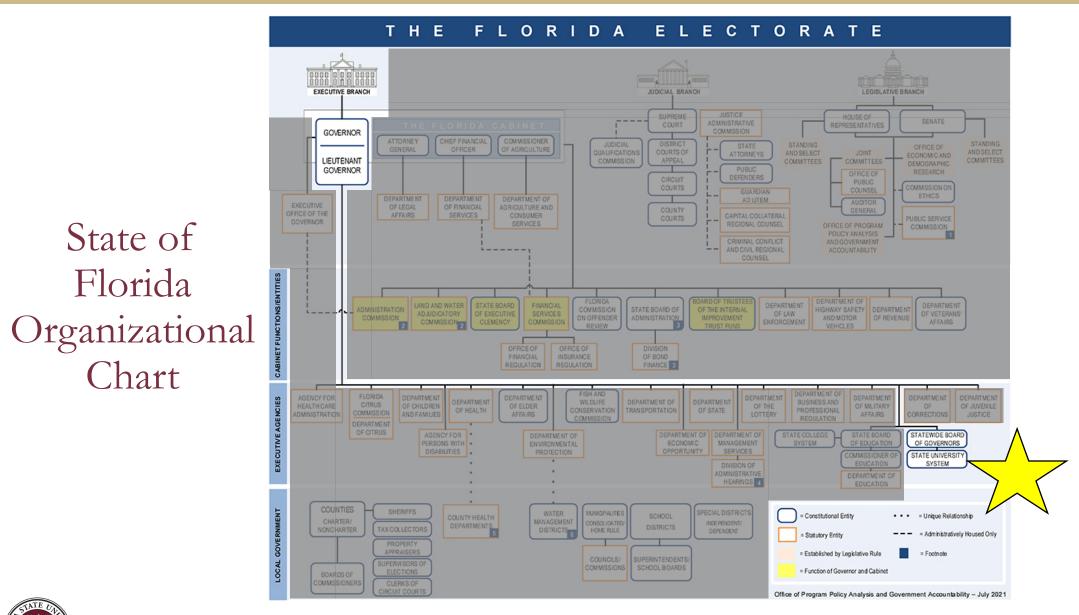
Introduction to Auxiliary & Designated Funds BTBUD2

What will we cover?

- Introduction to university governance
- Sources of university funds
- Auxiliary/designated classifications
- Tuition & fees and other university funds
- Process to establish an auxiliary/designated department
- Managing your auxiliary's budget (budget checking/budget transfers)
- Internal Billing/Transact
- Calendar of important dates
- Frequently asked questions
- Applicable statutes, regulations and policies
- Resources

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Note: see the 'Comment' icon in the top left corner of each slide, or open the 'Comment' tool for more details and/or additional references









Boards

Article IX, Section 7 of the Florida Constitution

• There shall be a single state university system comprised of all public universities. A board of trustees shall administer each public university and a board of governors shall govern the state university system

Florida Board of Governors (BOG)

- The board shall operate, regulate, control, and be fully responsible for the management of the whole university system
- The Board of Governors of the State University System shall oversee the performance of state university boards of trustees in the enforcement of laws, rules, and regulations.

University Board of Trustees (BOT)

- State university boards of trustees shall be primarily responsible for compliance with laws and Board of Governors' rules and regulations.
- Sets policies for the university
- Responsible for the financial management of the university



Sources of Funding – E&G

Education and General

- Funds appropriated by the State Legislature used primarily to support instruction, research, administration, student services, and physical plant management. This includes funding sourced from:
 - General Revenue (primarily Florida's sales tax)
 - The Education Enhancement Trust Fund (Lottery)
 - Student Tuition and certain fees
- Spending must result in a direct, specific benefit to the university.
- OMNI Funds 110-241
- Includes Carryforward funds (unspent E&G)



Sources of Funding – Restricted/C&G

Restricted/Contracts and Grants

• Resources whose use is limited by an external agency or donor to a specific manner, purpose, and/or timeframe. This includes:

| Funds | Description |
|---------|-------------------------------------|
| 510-515 | Developmental Resource School (DRS) |
| 520-570 | Contracts and Grants (C&G) |
| 599 | FSU Foundation |
| 660-680 | Restricted Scholarships |









Sources of Funding - Non-E&G

Auxiliary

- §1011.47 F.S. Auxiliary enterprises
 - Auxiliary enterprises includes activities that directly or indirectly provide a product and/or service to a university or external users and for which a charge is made.
- BOG Regulation 9.013 Auxiliary Operations
 - Auxiliary services are **integral activities** of a university that furnish to its faculty, staff and students goods and/or services that are **necessary** or desirable **but not readily available elsewhere** in terms of costs, quality, quantity, timeliness, convenience, or other similar considerations.
 - These activities shall support the educational endeavor of the institution and enhance its functioning; therefore, they **shall not detract or distract from this basic endeavor** in any way, financially or otherwise.

Designated

• Revenues collected or set aside for a specific purpose, including funds administered by central offices or administrative departments, along with certain student fees.



Internal vs. External Customers

FSU Policy <u>4-OP-D-1 Omni Departments</u>

Internal

• Education & General departments, auxiliaries, sponsored research projects, Foundation/Research Foundation Projects and any other University department that has a six-digit DeptID

External

• Faculty, staff, students, DSOs, other state agencies, and any other individuals or organizations that are not University departments, and therefore do not have a six-digit DeptID



Enterprise (ENTR)

- **Mission**: These auxiliaries exist to provide goods or services primarily to University students, faculty, and staff (external users)
- **Revenues:** may realize revenues in excess of costs on both external and internal users <u>but never on internal</u> <u>sponsored users</u>
- Fund balances: Should be maintained at a level consistent with each department's mission and operating plan.
- **OHA**: Full
- Auxiliary Only





Enterprise Examples:



FSU BOOKSTORE SEMINOLE SPORTSHOP The official stores of FLORIDA STATE UNIVERSITY











SEMINOLE DINING















Sales & Service of Educational Activities (SSED)

- **Mission**: These auxiliaries exist to support the mission of the University both within and outside the classroom, helping to demonstrate classroom or related educational techniques to University students, faculty, staff, or other external users. Any goods or services provided are incidental to the basic instructional laboratory experience of the user
- **Revenues:** may realize revenues in excess of costs on external users but should only charge at cost to internal users
- Fund balances: Average month-end fund balance should not exceed 15% of annual operating expenditures
- OHA
 - 0% if 51% or more of revenue comes from internal users,
 - 1% if 51% or more of revenue comes from external users
- Auxiliary or Designated



Sales & Service of Educational Activities Examples:



Academic & Professional Development











P Center for **E**



L'ARLY INTERVENTION



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Sales & Service of Non-Educational Activities (SSNE)

- **Mission**: These auxiliaries exist to provide goods and services primarily to University departments, though they also provide goods and services to University students, faculty, and staff
- **Revenues**: may realize revenues in excess of costs on external users but should only charge at cost to internal users
- Fund balances: Average month-end fund balance should not exceed 15% of annual operating expenditures
- OHA
 - 0% if 51% or more of revenue comes from internal users
 - 1% if 51% or more of revenue comes from external users
- Auxiliary or Designated



Sales & Service of Non-Educational Examples:















Materials & Supplies Fee (MASF)

- §1009.24 (14)(i): Each university board of trustees is authorized to assess Material and Supply Fees not to exceed the amount necessary to offset the cost of materials or supply items which are consumed in the course of the student's instructional activities
- Mission: Revenue is used to purchase consumable supplies used in labs associated with student credit or non-credit courses
- **Revenues and Fund balances:** Fee revenue should cover exactly the cost of consumable supplies used during the semester, so there should be no revenues in excess of costs.
- **OHA**: 0%
- Designated Only
- This fee must first be approved by the Office of the Provost and the Board of Trustees
- Fund 301



Other (OTHR)

- **Mission**: These auxiliaries exist to furnish goods and services to the University community, but do not fit into any of the above classifications. They are maintained by the Budget Office and the Controller's Office, and are managed by the ASB
- **Revenues & Fund Balances**: There are no billing rates for these auxiliaries. Fund balances should be maintained at a level consistent with each department's mission and operating plan.
- **OHA**: assessments vary between 0% and the Full rate depending on the type of activity
- Auxiliary or Designated
- Examples: Construction departments, ASB Loans, Overhead Salary



Other Notable Mentions

- §1011.47 F.S. states that vending (fund 620) and athletics (Funds 630-638)
 shall be auxiliaries
- Some areas have both E&G and Non-E&G operations such as auxiliary and designated departments.













Tuition & Fees

Consists of E&G and Non-E&G portions (auxiliary and designated)



| Fee Category | Undergraduate Courses | Graduate Courses |
|---|-----------------------|------------------|
| State Fees (per credit hour) | | |
| Matriculation Fee | \$105.07 | \$403.51 |
| Student Financial Aid | \$5.25 | \$20.17 |
| Capital Improvement Fee | \$4.76 | \$4.76 |
| Subtotal of State Fees | \$115.08 | \$428.44 |
| | | |
| Local Fees (per credit hour) | | |
| Athletics Fee | \$7.90 | \$7.90 |
| Activities and Services Fee | \$12.86 | \$12.86 |
| Student Health Fee | \$13.97 | \$13.97 |
| Subtotal Local Fees | \$34.73 | \$34.73 |
| | | |
| Other Fees (per credit hour) | | |
| Transportation Fee | \$8.90 | \$8.90 |
| Tuition Differential Fee | \$49.59 | \$0.00 |
| Student Facilities Use Fee | \$2.00 | \$2.00 |
| Technology Fee | \$5.25 | \$5.25 |
| Subtotal University Fees | \$65.74 | \$16.15 |
| Total In-State (per credit hour) | \$215.55 | \$479.32 |
| | | |
| Out-of-State Fees (per credit hour) | | |
| Out-of-State Fee | \$481.48 | \$601.34 |
| Out-of-State Financial Aid Fee | \$24.07 | \$30.06 |
| Total Out-of-State (per credit hour) | \$721.10 | \$1,110.72 |
| | | |
| Term-based Flat Fees | | |
| Per-Semester Facilities Use Fee (all terms) | \$20.00 | \$20.00 |
| FSUCard Term Fee (Fall & Spring only) | \$5.00 | \$5.00 |
| | | |

Tuition & Fees E&G Auxiliary Designated

Additional fees in fund 301:

- Materials and Supplies (M&S) (Previously "Lab Fees")
- Equipment/Facilities fees
- Distance Learning Fees



| | Fee Category | Undergraduate Courses | Graduate Courses |
|-------|---|-----------------------|------------------|
| Fund: | State Fees (per credit hour) | | |
| 120 | Matriculation Fee | \$105.07 | \$403.51 |
| 650 | Student Financial Aid | \$5.25 | \$20.17 |
| 8xx | Capital Improvement Fee | \$4.76 | \$4.76 |
| | Subtotal of State Fees | \$115.08 | \$428.44 |
| | | | |
| | Local Fees (per credit hour) | | |
| 630 | Athletics Fee | \$7.90 | \$7.90 |
| 610 | Activities and Services Fee | \$12.86 | \$12.86 |
| 390 | Student Health Fee | \$13.97 | \$13.97 |
| | Subtotal Local Fees | \$34.73 | \$34.73 |
| | | | |
| | Other Fees (per credit hour) | | |
| 360 | Transportation Fee | \$8.90 | \$8.90 |
| 121 | Tuition Differential Fee | \$49.59 | \$0.00 |
| 301 | Student Facilities Use Fee | \$2.00 | \$2.00 |
| 615 | Technology Fee | \$5.25 | \$5.25 |
| | Subtotal University Fees | \$65.74 | \$16.15 |
| | Total In-State (per credit hour) | \$215.55 | \$479.32 |
| | | | |
| | Out-of-State Fees (per credit hour) | | |
| 120 | Out-of-State Fee | \$481.48 | \$601.34 |
| | Out-of-State Financial Aid Fee | \$24.07 | \$30.06 |
| | Total Out-of-State (per credit hour) | \$721.10 | \$1,110.72 |
| | | | |
| | Term-based Flat Fees | | |
| 301 | Per-Semester Facilities Use Fee (all terms) | \$20.00 | \$20.00 |
| 320 | FSUCard Term Fee (Fall & Spring only) | \$5.00 | \$5.00 |

OMNI Funds – Examples

| Education & General (E&G) | Designated | Auxiliary | Restricted |
|--|-----------------------------------|-------------------------------------|---|
| 110 – E&G GR | 301 – Student Fees | 310 – Working Capital | 510 – Florida State University Schools |
| 120 – E&G Student & Other Fees | 330 – Auxiliary Overhead | 320 – Auxiliary Enterprise | 520-570 – Sponsored Research |
| 140 – E&G GR Carryforward | 335 – Central Ops & Svcs | 321 – Medical Practice Plan | 599 – FSU Foundation Dept Funds |
| 121 – Tuition Differential | 610 – Activity & Svc Fee | 345 – Civic Center | 660-665 – Restricted Scholarships |
| 126 – Tuition Differential Carryforward | 615 – Technology Fee | 350 – NWRDC | 680 – Scholarship Agency Funds |
| 210 – Medicine GR | 620 - Concessions (Vending) | 360 - Parking & Transportation | |
| 240 – Medicine GR Carryforward | 650 – Unrestricted Scholarship | 370 – Housing Operations | |
| 211 – Engineering GR | | 390 – Wellness Ctr & Health Fees | |
| 241 – Engineering GR Carryforward | | 630 - 638 – Athletics | |



Establishing an Auxiliary Department

Requirements

- Clearly support the University's mission of teaching, research, and public service
- Must be an ongoing activity
- Generate revenues exceeding \$5,000 annually
- A new auxiliary will not be established when an existing entity is available to account for the good or service, or in cases where the activity should be administered by the Office of Research or a DSO.

If Cash, Checks or Credit Cards are collected:

- Approved as a Cash Collection Point (FSU policy <u>4-OP-D-2-B Cash Management</u>)
- <u>https://controller.vpfa.fsu.edu/services/merchant-services</u>
- Work with the Controller's Office in use of Transact

To Establish an Auxiliary

- Fill out *Request to Establish an Auxiliary Operation* & the *Establish a New Department ID* forms
- Document Rate Methodology
- Obtain Dean/Director/Dept Head/Chair's approval
- Send to Budget Office to obtain remaining approvals at least 6 weeks in advance

Establishing a Designated Department

Requirements

- Clearly support the University's mission
- Must be ongoing activity
- Generate revenues exceeding \$5,000 annually (certain fees are excluded from this requirement)

To Establish a Designated Department

- Fill out Request to Establish a Designated Department & the form to Establish a New Department ID
- Provide documentation to show approval of the fee and a Rate Methodology if applicable
- Obtain Dean/Director/Dept Head/Chair's approval



Rate Methodology

Direct + Indirect Costs = Total Costs



- Rates for External / Internal / Internal Sponsored Projects Users
- Doing business with Sponsored Projects: <u>Florida State University Policy</u> <u>7A-25 - Unallowable Costs</u>
 - Includes Funds 520, 521, 523 & 524
- <u>Template Link</u>







Usage Base

150 burgers per hour
10 hour days x 150 = 1,500 burgers per day
1,500 x 248 working days per year

= 372,000 burgers per year







Direct Costs

| | | Per Item | Per Year |
|------------------|----------------------------|----------|-------------|
| Buns | \$10/package -10 buns = | \$1.00 | \$372,000 |
| Meat | \$20/package -10 patties = | \$2.00 | \$744,000 |
| Labor, grill (2) | \$10/hour @ 75 patties = | \$0.13 | \$49,600 |
| Labor, dress (3) | \$10/hour @ 50 burgers = | \$0.20 | \$74,400 |
| | | \$3.33 | \$1,240,000 |

Indirect Costs

| | | Per Item | Per Year |
|-----------|--------------------------------|----------|----------|
| Insurance | \$600/month ÷ 31,000 burgers = | \$0.02 | \$7,200 |
| Manager | \$15/hour ÷ 150 burgers/hour = | \$0.10 | \$37,200 |
| | | \$0.12 | \$44,400 |







Direct + Indirect = Total Cost

Per Item: 3.33 + 0.12 = 3.45

Per Year: 1,240,000 + 44,400 = 1,284,400

 $1,284,400 \div 372,000 \text{ burgers} = 3.45$

Charge <u>Internal</u> Users: \$3.45 Charge <u>External</u> Users: \$3.62







Build under/over collected costs into rate: Total Costs + Under collected amount Total Costs – Over collected amount

Under collected \$5,000 last year

\$1,284,400 + \$5,000 = \$1,289,400

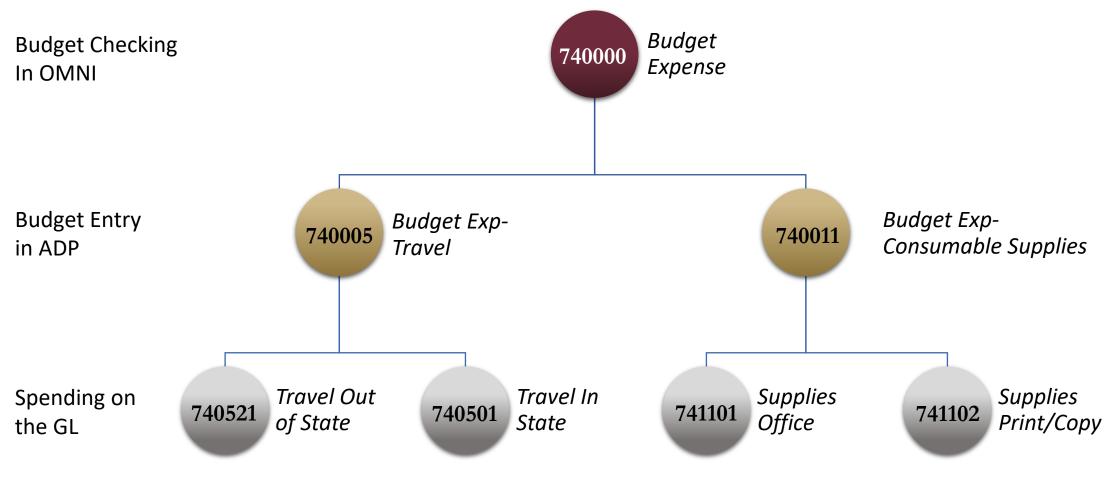
 $1,289,400 \div 372,000$ burgers = 3.47



Managing Your Auxiliary's Budget



Budgetary and Sub-Budgetary Accounts





Spending Constraints

- Auxiliaries & Designated must follow all general FSU Policies & Procedures, including payroll, travel, purchasing and accounts payable.
- OMNI will budget check Available Balance at the department-fund-account level and will prevent certain transactions* from being processed without sufficient available balance.
 - OMNI will also check available Project balances for Foundation (599) projects.
- Department staff must manually check Fund Balance.

| Fund Type | <i>OMNI</i> Departmental Available Balance | <i>Manual</i> Departmental Fund Balance | OMNI Project Available Balance |
|------------------|--|---|--------------------------------------|
| E&G | Х | | |
| Non-E&G | Х | Х | |
| Foundation (599) | Х | | Х |



*Excluding C&G and Capital Projects

Spending Constraints – Available Balance

- Available Balance = Budget Encumbrances Expenses
- To view Available Balance use any of the following:
 - Budgets Overview
 - Budget Details
 - Queries:
 - FSU_BUD_AVAIL_BAL View Budget, Encumbrance, Expense, and Available Balance by department-fund-account
 - FSU_BUD_AVAIL_BAL_DIM View Division, School Area, DDDHC, Budget Manager, Budget, Encumbrance, Expense, and Available Balance by department-fund-account
 - FSU_BUD_FSUF_AVAIL_BAL <u>Specifically for Foundation Projects on fund 599</u>, view Budget, Encumbrance, Expense, and Available Balance by department-fund-project-account
 - BI Dashboards:
 - Financial Reports Available Balance
 - Financial Reports Budget and Transaction

Spending Constraints – Fund Balance

- Fund Balance = Assets Liabilities(excluding capital asset accounts)
- Fund Balance 15% of annual expenditures
- To check Fund Balance use query FSU_DPT_TRIAL_BALANCE.
 - Do not forget to consider outstanding encumbrances, which are not included in the query.

In this example, cash is \$311,301.15 and Fund Balance is \$315,304.36 (Cash + AR + AP)

| | Account | Account_Description | Sum Total Amt |
|---|---------|--------------------------------|---------------|
| 1 | 112000 | Cash in Bank | 311301.150 |
| 2 | 151100 | AR - Fees | 4161.160 |
| 3 | 311017 | AP - Payroll St Retire Not ORP | -157.950 |



Budget Transfers and Adjustments

- Budget Transfer role requested through eORR
 - Must list out each department & corresponding fund in justification field
- Budget booked only on Budgetary Accounts
- Transfers may be made within a department or between departments within the same fund
- Adjustments to revenue budgets must be posted by the Budget Office







Transfer within a department

| Dept ID | Fund | Budgetary Account | Current | Transfer | New |
|---------|------|----------------------|---------|----------|---------|
| 999999 | 320 | 710300 | 48,000 | | 48,000 |
| 999999 | 320 | 710399 | 16,800 | | 16,800 |
| 999999 | 320 | 720000 | 20,000 | -5,000 | 15,000 |
| 999999 | 320 | 740000 | 25,200 | 5,000 | 30,200 |
| | | | 110,000 | 0 | 110,000 |

Transfer between departments within the same fund

| Dept ID | Fund | Budgetary Account | Current | Transfer | New |
|---------------------|------|----------------------|---------|----------|--------|
| <mark>999998</mark> | 320 | 720000 | 30,000 | -5,000 | 25,000 |
| <mark>999998</mark> | 320 | 740000 | 20,000 | -5,000 | 15,000 |
| | | | 50,000 | -10,000 | 40,000 |

| 999999 | 320 | 710300 | 48,000 | | 48,000 |
|--------|-----|--------|---------|--------|---------|
| 999999 | 320 | 710399 | 16,800 | | 16,800 |
| 999999 | 320 | 720000 | 20,000 | 5,000 | 25,000 |
| 999999 | 320 | 740000 | 25,200 | 5,000 | 30,200 |
| | | | 110.000 | 10.000 | 120.000 |

Net 160,000 0 160,000



Budget Manager Responsibilities

- Found in ChartField Values
- Official Contact
- Reconcile Expenditures
- Check Available Balance and Fund Balance
- Submit Rate Methodologies
- Budget Manager Responsibilities

| Budget Management |
|-------------------|
| ChartField Values |
| ChartField Values |
| Department |
| Fund Code |
| Project |
| Budget Reference |
| |



Auxiliary Accounting/Internal Billing

BTUIB1 - Understanding Internal Billing

Internal Purchase Orders

- Created in OMNI, not SpearMart
- Required to originate charges and encumbrances for all interdepartmental billing when the selling department is using AR/Billing functionality in OMNI; no exceptions.
- Applies correct accounting information to the expense
- Allows for encumbrances to be created which affects your available balance
- The Purchase Order is simply a charge mechanism and **does not** replace the Sales Order. Contact the selling auxiliary to make request.
- No payment/receipting necessary
- Questions? See the <u>Auxiliary Services</u> website or contact <u>CTL-AuxiliaryAccounting@fsu.edu</u>





- Replaces PayPoint
- Third-party application that provides ecommerce-related services
- Allows departments to operate online storefronts (eMarkets) to create custom online spaces to sell materials and supplies, physical products, rented space, memberships, etc.
- Provides cashiering point of sale and accepts payments for charges in the Auxiliary Accounts Receivable system in OMNI Financials
- Payments from external customers.
- https://controller.vpfa.fsu.edu/transact-departments



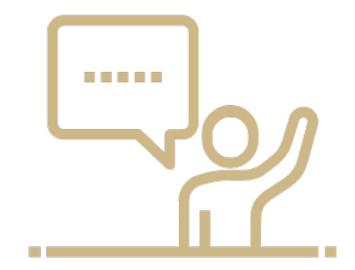


Frequently Asked Questions...

What happens if...

- Our auxiliary activities/mission changes?
- We go into a deficit?
- We change our rates?
- We have too much excess cash?
- We don't have enough budget to purchase an OCO item over \$5,000?
- We have activity in the Foundation to move over?
- We no longer need to use the auxiliary?





In Summary

- Rates charged to internal/sponsored users <u>must</u> be approved by the Budget Office
- Know who your customers are
- Evaluate your rate often
- If you don't know, reach out!



Governing Laws, Regulations, & Policies

- Title XLVIII, Florida Statutes
 - Chapter 1009 Educational Scholarships, Fees, and Financial Assistance
 - 1009.24 State university student fees
 - Chapter 1011 Planning and Budgeting
 - 1011.90 State university funding
 - Chapter 1013 Educational Facilities
- Board of Governors Regulations
 - Chapter 7 Tuition and Fees
 - Chapter 9 Property and Finance
 - Chapter 14 Construction Program
- Board of Governors <u>Glossary of Budget and</u> <u>Finance Terms</u>



- University Regulations
 - Chapter 2 Administrative Matters
 - 2.024 Tuition and Fees
- University Policies
 - 4-OP-D-1 OMNI Departments
 - 4-OP-D-1-B Education & General Salary & Rate

Resources

- Budget Office website (<u>budget.fsu.edu</u>)
 - Training & Resources, Positions & Rate, Auxiliary & Designated, Policies, Forms
 - "New" Canvas site
- Controller's Website: <u>https://controller.vpfa.fsu.edu/</u>
 - Forms, Useful Queries, Policies, Payables & Disbursements
 - Expenditure Guidelines (<u>controller.vpfa.fsu.edu/services/accounts-payable</u>)



Helpful Reports & Training

• OMNI

- ChartField Values: OMNI Financials → Budget Management → Define ChartField Value
- Department Info Query: FSU_CF_DEPT_ATTRIB2
- Department Designations: FSU_CF_DEPT_ALL_DESIGNATIONS
- Trial Balance Query: FSU_DPT_TRIAL_BALANCE
- Cash Balance Query: FSU_DPT_CASH_BALANCE
- Available Balance Query: FSU_BUD_AVAIL_BAL_DIM
- BI Reports:
 - Department Ledger Review
 - Budget & Transaction
 - HR GL Detail
- Other Helpful Training
 - Budgeting BTAC05
 - General Ledger Classes BTAC01 & BTAC1O (New Online Version!), BTAC02, BTAC03, BTAC04,







Email: <u>budget@fsu.edu</u> Website: <u>budget.fsu.edu</u>

<u>Auxiliary Questions</u> Mary Alice Bullard Ben Spivey

Salary Questions: Gail Friedrich Christopher Brown Phuong Van

<u>All Other Budget Questions:</u> Katie Perkins Angela Crosby

Anne Hudgens

